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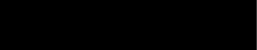
15 July 1959
Control No. 155/55

MEMORANDUM TO: Department of Commerce DCP Representative


ATTENTION : John Hebrew

FROM : CIA DCP Representative

SUBJECT : Japanese-Soviet Negotiations on U.S. Origin Commodities

REFERENCE : 

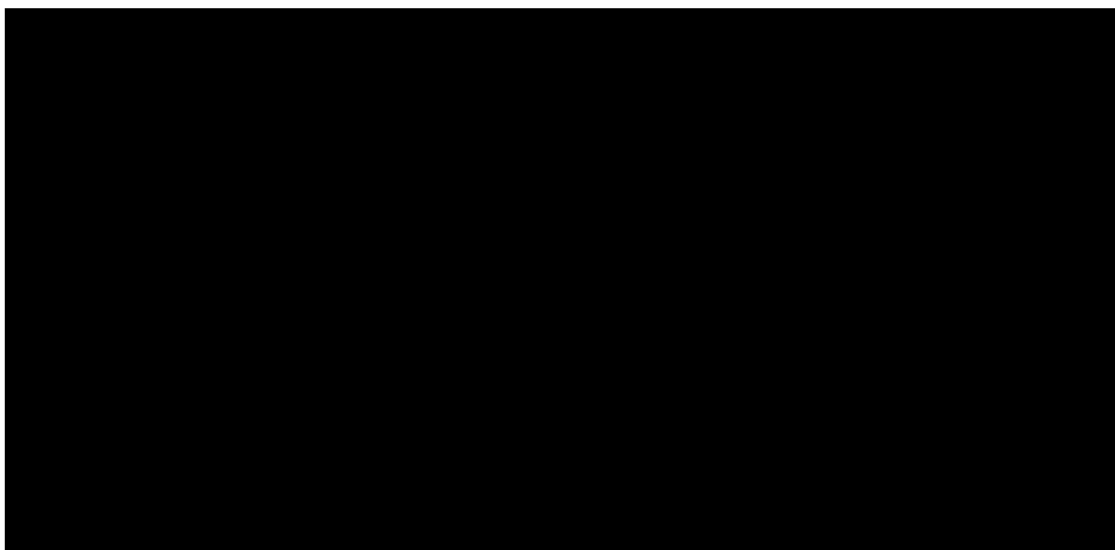
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2. It is requested that where CIA source descriptions or numbers are known, no mention of these be made in any further dissemination of this material. Please advise this Agency of the use made of the information contained in this report.

BACKGROUND

3. The following US origin items were the subjects of negotiation between a Japanese business firm and various Soviet trade organizations.



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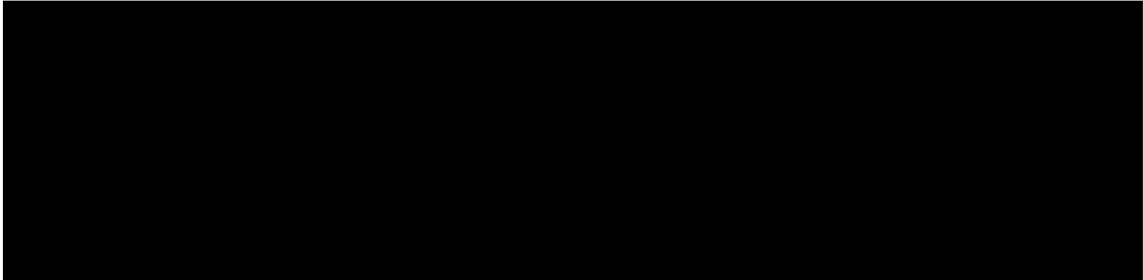
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- (1) Industrial Tectonics, Ann Arbor, Mich.
- (2) Aircraft Armament Inc. Cockeysville, Md.
- (3) Emerson Electric Mfg. Co., St. Louis, Mo.

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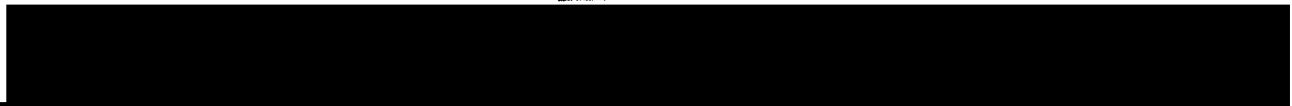


- (1) American Cyanamide Co. N. 1077, New York, N.Y.
- (2) Bakelite Co. (Division of Union Carbide), New York, N.Y.
HQ3080 and HQ120.

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COMMENT

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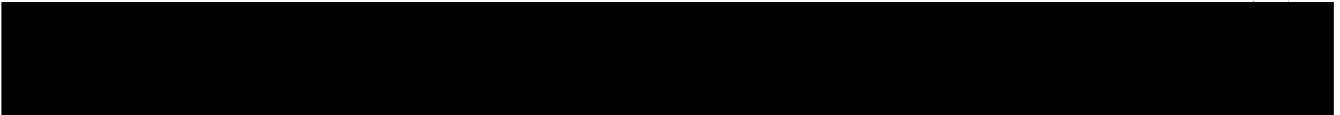


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for example, that the HFC Investigation Staff has established a case against Oriental Trading Co. on a shipment of RCA electron microscopes. It is possible, therefore, that Oriental Trading Co. is the Japanese firm discussed above or that it represented the above firm in this transaction.

5. The only firm mentioned in paragraph 3 (c)(7), which produces plastic bearings is Industrial Tectonics, Ann Arbor, Mich. While another firm may actually have been approached, a review of all applications by Industrial Tectonics to export bearings to Japan would appear warranted. The firm Starlite Mfg. Co. is a producer of plastic bearings and therefore, may have been utilized as a source by the Japanese negotiator.

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or abroad, which the Soviets believe capable of providing them with the Sharples machine. A check on Sharples exports of centrifuges in the 50,000 RPM category might indicate the Soviet's new intermediary.

7. Examination of the American Cyanamide and Bakelite catalogues mentioned in paragraph 3 (c) may provide a clue as to Soviet interest in commodities manufactured by these firms. It is likely that procurement of these items will also be attempted via the Japanese firm supplying the catalogues.

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